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**North America's Leading IT Vendors, Resellers and Solution Providers Honored at the new IT ChannelVision Event with the "Best of IT ChannelVision Awards"**

Bedford, NH, June 1, 2005 – Reflecting the latest product innovation and successful strategic initiatives in the IT channel, Gartner Vision Events recently announced the winners and nominees of the "Best of IT ChannelVision Awards".

These awards are the culmination of the four-day IT ChannelVision event held May 22-25 at the Westin Diplomat Resort in Hollywood, Florida. The event attracted over 275 channel executives from the IT reseller and solution provider community, as well as more than 150 leading vendors.

This Spring's awards honored the best Vendor hardware, software, presentations and market strategies in a variety of market segments. Because the "Best of IT ChannelVision Awards" are the only awards voted on solely by North America's premier system builders, VARs, enterprise solution providers and digital home integrators, recognition is considered an important barometer of Vendor brand leadership and product credibility.

In addition, a select group of system builders, VARs, solution providers and home integrators were presented with "Vision" awards for outstanding leadership and industry service, as well as special contributions to the continuing success of IT ChannelVision. These awards were voted on by the awards advisory committees.

"IT ChannelVision showcases the new dynamics in today's technology channel from the consumer and SMB markets all the way to the enterprise," said Eric Lesonsky, Senior Global Director of IT ChannelVision. "The Vendor awards are so significant because they are determined by the resellers and solution providers that drive the adoption of new IT solutions. The Vision awards are testimony to the spirit and accomplishments of some of our outstanding channel leaders."

The winners and nominees of the "Best of IT ChannelVision Awards" are as follows:

**BEST SYSTEM BUILDER  
MARKETING PROGRAM/PROMOTION**  
Nominees: AMD, Hewlett – Packard, Intel  
Winner: Intel

**BEST SYSTEM BUILDER SUMMIT PRESENTATION**  
Nominees: AMD, ATI Technology, Intel  
Winner: AMD

**BEST SYSTEM BUILDER SOLUTION: HARDWARE**  
Nominees: AMD, ATI Technology, Intel  
Winner: AMD

**BEST SYSTEM BUILDER SOLUTION: SOFTWARE**  
Nominees: Computer Associates, Microsoft, Phoenix Technologies

Winner: Phoenix Technologies

**BEST VAR CHANNEL STRATEGY**

Nominees: ATEN Technology, Brother International, Intel  
Winner: Intel

**BEST VAR PRESENTATION**

Nominees: AMD, ATEN Technology, Kaspersky Lab  
Winner: Kaspersky Lab

**BEST VAR SOLUTION: HARDWARE**

Nominees: AMD, ATEN Technology, Intel  
Winner: ATEN

**BEST VAR SOLUTION: SOFTWARE**

Nominees: Citrix, Kaspersky Lab, Microsoft  
Winner: Microsoft

**BEST DIGITAL HOME SOLUTION**

Nominees: ATI Technology, D&H Distributing, Intel  
Winner: Intel

**BEST DIGITAL HOME PRESENTATION**

Nominees: AMD, D&H Distributing, Intel  
Winner: Intel

**BEST ENTERPRISE VENDOR PRESENTATION**

Nominees: AMD, ATEN Technology, Intel  
Winner: ATEN Technology

**BEST ENTERPRISE ALLIANCE STRATEGY**

Nominees: ATEN Technology, Intel, iRise  
Winner: iRise

**BEST ENTERPRISE SOLUTION**

Nominees: AMD, ATEN Technology, Citrix  
Winner: Citrix

**VISION AWARDS:**

Rick Jordan, The RAM Group  
Chaim Lowenstein, WEB Commerce LLC

Vendors interested in participating in the next IT ChannelVision – October 9-12 at The Manchester Grand Hyatt in San Diego, California – should contact Mary Fogarty at 603-471-4227 or [mary.fogarty@gartner.com](mailto:mary.fogarty@gartner.com); or Per Melker at 603-471-4232 or [per.melker@gartner.com](mailto:per.melker@gartner.com).

Qualified resellers and solution providers attend by invitation only. For further information, system builders and VARs should contact Theresa Napior at 603-471-4208 or [theresa.napior@gartner.com](mailto:theresa.napior@gartner.com). Enterprise solution providers and home integrators should contact Kimberly Becker at 603-471-4233 or [kimberly.becker@gartner.com](mailto:kimberly.becker@gartner.com).

**About IT ChannelVision**

IT ChannelVision brings together system builder, VAR, enterprise solution provider and home integrator channel executives with leading and emerging vendors to build collaborative partnerships and preview new products and programs. The business-intensive format features

private boardroom and one-on-meetings between executives and vendors, world premieres featuring new product announcements, industry insight sessions from Gartner analysts, and networking programs. For more information, visit [www.itchannelvision.com](http://www.itchannelvision.com).

### **About Vision Events**

Vision Events, a Gartner, Inc. (NYSE: IT and ITB) company, is a leading producer of highly focused business events that bring Resellers and End Users together with leading and emerging Vendors in Private Case Study Presentations to form strategic partnerships and secure new business in the technology sector. Additional information about Vision Events can be found at [www.visionevents.com](http://www.visionevents.com).

### **About Gartner**

Gartner, Inc. (NYSE: IT and ITB) the world's leading provider of research on the semiconductor industry and analysis on the global information technology industry. Gartner serves more than 10,000 clients, including chief information officers and other senior IT Executives in corporations and government agencies, as well as technology companies and the investment community. The Company focuses on delivering objective, in-depth analysis and actionable advice to enable clients to make more informed business and technology decisions. The Company's businesses consist of Gartner Intelligence, research and events for IT professionals; Gartner Executive Programs, membership programs and peer networking services; and Gartner Consulting, customized engagements with a specific emphasis on outsourcing and IT management. Founded in 1979, Gartner is headquartered in Stamford, Connecticut, and has 3,700 associates, including more than 1,000 research analysts and consultants, in more than 75 locations worldwide. For more information, visit [www.gartner.com](http://www.gartner.com).