



MEDIA ALERT: FOR IMMEDIATE RELEASE

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North America's Leading IT Channel Executives Honor Technology Vendors at IT ChannelVision Fall 2005 Event

Bedford, NH, October 26, 2005 — Recognizing the latest product innovations, marketing programs and strategic initiatives in the information technology channel, the winners and nominees of the “Best of IT ChannelVision” Awards have been announced by Gartner Vision Events.

The awards program was one of the highlights of the four-day IT ChannelVision Fall event held October 9-12, 2005 at the Manchester Grand Hyatt in San Diego, California. The event attracted over 280 channel executives from the reseller and solution provider community, as well as more than 110 leading vendor companies.

The Fall awards program honored the best vendor hardware, software, presentations and marketing strategies in a variety of major market segments. The “Best of IT ChannelVision Awards” are the only industry awards voted on solely by North America's premier System Builders, Value-Added Resellers (VARs), Enterprise Solution Providers and Digital Home Resellers, and recognition is considered an important indicator of brand credibility and market leadership.

In addition to the vendor honors, a select group of channel executives were presented with “Vision” awards for outstanding leadership, industry service and ongoing contributions to the success of IT ChannelVision. These awards are voted on by the awards advisory committees.

“These programs reflect the best of both the IT vendor and reseller communities,” said Eric Lesonsky, Global Senior Director, IT ChannelVision. “The vendor awards are so significant because they are determined by the market leaders in the North American IT channel. The Vision awards are testimony to the accomplishments of some of today's top resellers and solution providers.”

The nominees and winners of the "Best of IT ChannelVision" Awards for Fall 2005 were as follows:

BEST SYSTEM BUILDER MARKETING PROGRAM/PROMOTION

Nominees: AMD, Intel, Microsoft

Winner: Intel

BEST SYSTEM BUILDER PRESENTATION

Nominees: AMD, Hitachi Global Storage Technologies, Intel

Winner: AMD

BEST SYSTEM BUILDER SOLUTION: HARDWARE

Nominees: AMD, ATEN Technology, Intel,

Winner: Intel

BEST SYSTEM BUILDER SOLUTION: SOFTWARE

Nominees: Kaspersky Lab, Microsoft, Phoenix Technologies

Winner: Microsoft

BEST VAR CHANNEL STRATEGY

Nominees: 3Com Corporation, Intel, Microsoft

Winner: Microsoft

BEST VAR PRESENTATION

Nominees: D&H Distributing, Kaspersky Lab, Quantum

Winner: Quantum

BEST VAR SOLUTION: HARDWARE

Nominees: ATEN Technology, Intel, Otter Products

Winner: Otter Products

BEST VAR SOLUTION: SOFTWARE

Nominees: Kaspersky Lab, Microsoft, Phoenix Technologies

Winner: Kaspersky Lab

BEST DIGITAL HOME SOLUTION

Nominees: Anthology Solutions, Intel, Microsoft

Winner: Intel

BEST DIGITAL HOME PRESENTATION

Nominees: Anthology Solutions, Intel, Microsoft

Winner: Intel

BEST ENTERPRISE VENDOR PRESENTATION

Nominees: AMD, Everdream, Intel

Winner: Everdream

BEST ENTERPRISE ALLIANCE STRATEGY

Nominees: 3Com Corporation, Intel, Microsoft

Winner: Microsoft

BEST ENTERPRISE SOLUTION

Nominees: Intel, Microsoft, Software AG

Winner: Software AG

VISION AWARDS

Kelly Bizeau, MarketWorks
Chiam Lowenstein, WEB Commerce, LLC
Stanley Duda, Alpine Consulting
Kunwar Kishore Arora, UCA Computer Systems

For further information on the “Best of IT ChannelVision Awards” or IT ChannelVision Spring 2006 scheduled for May 7-10, 2006 at Disney’s Contemporary Resort in Orlando, Florida, please contact Eric Lesonsky at 603-471-4263 or visit our Web site at www.itchannelvision.com. IT ChannelVision is produced by Vision Events®, a Gartner, Inc. (NYSE: IT) company.

About IT ChannelVision

IT ChannelVision brings together system builder, VAR, enterprise solution provider and home integrator channel executives with leading and emerging vendors to build collaborative partnerships and preview new products and programs. The business-intensive format features private boardroom and one-on-one meetings between executives and vendors, world premieres featuring new product announcements, industry insight sessions from Gartner analysts, and networking programs. For more information, visit www.itchannelvision.com

About Gartner Vision Events

Vision Events, a Gartner, Inc. (NYSE: IT) company, is a leading producer of highly focused business events that bring resellers and end users together with leading and emerging vendors in private boardroom appointments to form strategic partnerships and secure new business in the technology sector. Additional information about Vision Events can be found at www.visionevents.com

About Gartner

Gartner, Inc. (NYSE: IT) is the leading provider of research and analysis on the global information technology industry. Gartner serves more than 9,000 clients, including CIOs and other senior IT executives in corporations and government agencies, as well as technology companies and the investment community. The Company focuses on delivering objective, in-depth analysis and actionable advice to enable clients to make more informed business and technology decisions. The Company’s businesses consist of Gartner Research and Events for IT professionals; Gartner Executive Programs, membership programs and peer networking services; and Gartner Consulting, customized engagements with a specific emphasis on outsourcing and IT management. Founded in 1979, Gartner is headquartered in Stamford, Connecticut, and has over 3,900 associates, including more than 1,200 research analysts and consultants in more than 75 countries worldwide. For more information, visit www.gartner.com.