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**System Builders, VARs and Vendors Honored at
System Builder Summit™ and VARVision® Spring 2004**

Bedford, NH, March 23, 2004 — North America's leading system builders and value-added resellers (VARs), along with technology vendors, were recognized for their achievements at the recent System Builder Summit and VARVision Spring 2004. The co-located events were held March 14-17 at the Hyatt Regency Dallas in Dallas, Texas.

Vendor companies were honored for their leading-edge technologies and channel strategies. The vendor award winners were voted on by the exclusive audience of system builder and VAR executives invited to attend System Builder Summit and VARVision Spring.

A select group of system builders and VARs were presented with special "Vision" awards for outstanding leadership and industry service, as well as ongoing contributions to the continuing success of System Builder Summit and VARVision. The awards were voted on by the awards advisory committees.

"Just as our events reflect the tremendous innovation in the technology channel, these awards recognize the companies and individuals that are truly setting the pace," said Eric Lesonsky, event director for System Builder Summit and VARVision. "For both winners and nominees, the awards represent a real benchmark of excellence because they are voted on by peers and industry leaders."

VARVision Vendor Awards Winners:

Best Product: Hardware – **Trend Micro**
Nominees: Asante Technologies, Spectrum Control

Best Product: Software -- **Procuvo**
Nominees: MailFrontier, VMware

Best Presentation -- **Intel**
Nominees: Belkin, NETGEAR

Best Channel Strategy -- **Procuvo**
Nominees: AMD, MailFrontier

System Builder Summit Vendor Awards:

Best Product: Hardware -- **AMD**
Nominees: Intel, NVIDIA

Best Product: Software – **Phoenix Technologies**
Nominees: Microsoft, PC Treasures

Best System Builder Program or Promotion -- **AMD**
Nominees: Intel, NEC-Mitsubishi Electronic Displays

Best System Builder Summit Presentation -- **Intel**
Nominees: AMD, NEC-Mitsubishi Electronic Displays

Best Vendor Overall Award:

Best Vendor for both System Builder Summit & VARVision: **AMD**
Nominees: Belkin, Intel

Vision Awards:

VARs

Angela Trillhaase, The Meridian Group
Sean McTaggart, Triline Solutions
Jane Cage, Heartland Technology Solutions
Kelly Bizeau, Nitro Microsystems
Rick Jordan, The RAM Group
Oli Thordarson, Alvaka Networks

System Builders

Bijai Singh, InfoCorp
Perry Fisher, Computers Plus
Tina Kim, Medcom Solutions

For further information on the awards programs as well as the VAR and system builder nomination process, please contact Tom Mannix at 603-471-4235 or visit the Web sites at www.systembuildersummit.com or www.varvision.com.

VARVision, an industry-leading event for more than 10 years, and System Builder Summit, the premier industry event focused exclusively on the white box market, are produced by Gartner Vision Events. The events enable the most qualified VARs and system builders to preview new technologies and explore partnership opportunities with vendors in private boardroom appointments, one-on-one meetings and world premieres.

About Gartner Vision Events

Gartner Vision Events, a Gartner, Inc. (NYSE: IT and ITB) company, is a leading producer of highly focused business Events that bring together the leading Vendors and Resellers in private boardroom appointments to form strategic partnerships and secure new business in the technology sector. Additional information about Vision Events can be found on the Internet at

<http://www.visionevents.com>.

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